# **Job Posting Analytics**

Lightcast Q2 2024 Data Set

February 2025

## **Parameters**

Select Timeframe: Feb 2024 - Jan 2025

Regions:

Code Description

E06000049 Cheshire East

Minimum Experience Required: Any

Advertised Salary: Include all postings regardless

Education Level: Any

Company Type:

**Non-Staffing Companies** 

Keyword Search:

Posting Type: Active Postings

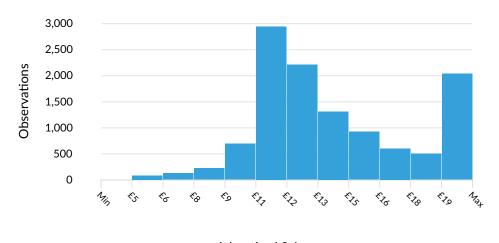
### **Job Postings Overview**



### **Advertised Salary**

There are 11,594 advertised salary observations (37% of the 31,015 matching postings).

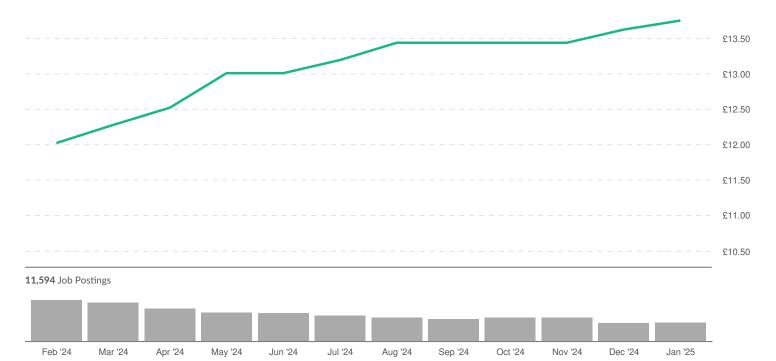
£13.02/hr
Median Advertised Salary



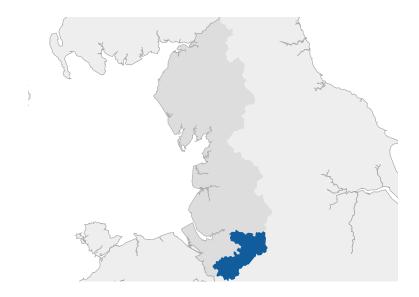
## **Advertised Salary Trend**



£13.02 Median



# Job Postings Regional Breakdown

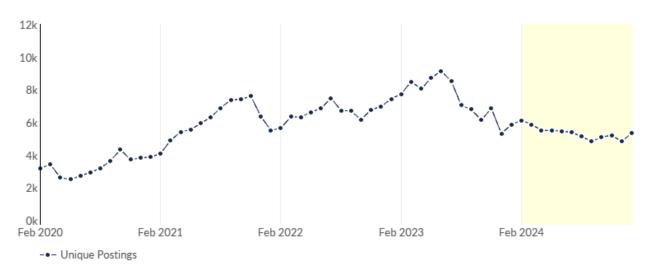


**Local Authority** 

Unique Postings (Feb 2024 - Jan 2025)

Cheshire East 31,015

# **Unique Postings Trend**



Month	Unique Postings	Posting Intensity
Jan 2025	5,337	2:1
Dec 2024	4,820	2:1
Nov 2024	5,214	2:1
Oct 2024	5,093	2:1
Sep 2024	4,831	3:1
Aug 2024	5,137	3:1
Jul 2024	5,387	3:1
Jun 2024	5,467	3:1
May 2024	5,492	2:1
Apr 2024	5,517	2:1
Mar 2024	5,873	2:1
Feb 2024	6,124	3:1
Jan 2024	5,850	3:1
Dec 2023	5,311	3:1
Nov 2023	6,857	3:1
Oct 2023	6,128	3:1
Sep 2023	6,782	3:1
Aug 2023	7,038	3:1
Jul 2023	8,522	3:1
Jun 2023	9,138	3:1

May 2023	8,718	3:1
Apr 2023	8,043	3:1
Mar 2023	8,495	3:1
Feb 2023	7,731	3:1
Jan 2023	7,430	3:1
Dec 2022	6,969	3:1
Nov 2022	6,766	3:1
Oct 2022	6,167	3:1
Sep 2022	6,692	3:1
Aug 2022	6,720	3:1
Jul 2022	7,486	3:1
Jun 2022	6,846	3:1
May 2022	6,627	3:1
Apr 2022	6,318	3:1
Mar 2022	6,336	3:1
Feb 2022	5,646	4:1
Jan 2022	5,508	4:1
Dec 2021	6,366	4:1
Nov 2021	7,607	4:1
Oct 2021	7,395	4:1
Sep 2021	7,380	4:1
Aug 2021	6,882	4:1
Jul 2021	6,311	4:1
Jun 2021	5,930	4:1
May 2021	5,555	4:1
Apr 2021	5,420	4:1
Mar 2021	4,890	4:1
Feb 2021	4,083	4:1
Jan 2021	3,868	5:1
Dec 2020	3,818	5:1
Nov 2020	3,715	4:1
4		- 100

Oct 2020	4,322	4:1
Sep 2020	3,652	4:1
Aug 2020	3,187	4:1
Jul 2020	2,935	4:1
Jun 2020	2,722	3:1
May 2020	2,497	3:1
Apr 2020	2,611	3:1
Mar 2020	3,422	2:1
Feb 2020	3,175	2:1

### **Education Breakdown**

Education Level	Unique Postings	% of Total
Up to GCSEs or equivalent	2,751	9%
No Education Listed	24,742	80%
A-levels or equivalent	1,424	5%
Foundation/HNC/HND or equivalent	539	2%
Bachelor's or equivalent	2,158	7%
Master's or equivalent	790	3%
Ph.D. or equivalent	225	1%

### Minimum Education Breakdown

Minimum Education Level	Unique Postings (minimum)	Unique Postings (max advertised)	% of Total (minimum)
Up to GCSEs or equivalent	2,751	0	9%
A-levels or equivalent	881	458	3%
Foundation/HNC/HND or equivalent	327	132	1%
Bachelor's or equivalent	1,928	210	6%
Master's or equivalent	301	453	1%
Ph.D. or equivalent	85	140	0%

## Experience Breakdown

Minimum Experience	Unique Postings	% of Total
No Experience Listed	21,944	71%
0 - 1 Years	4,251	14%
2 - 3 Years	2,811	9%
4 - 6 Years	1,376	4%
7 - 9 Years	165	1%
10+ Years	468	2%

# **Top Companies Posting**

NHS         7,878 / 2336         3:1         23 days           Barclays         1,684 / 465         4:1         19 days           Radius Payment Solutions Limited         768 / 382         2:1         28 days           AstraZeneca         5997 / 350         2:1         25 days           Cheshire East Council         643 / 332         2:1         27 days           Maria Mallaband Care Group         1,189 / 249         5:1         29 days           Bentey Motors         285 / 234         1:1         15 days           Bupa         836 / 197         4:1         31 days           Royal London Mutual Insurance Society         386 / 182         2:1         19 days           ALDI         427 / 154         3:1         24 days           Tesco         639 / 149         4:1         16 days           Cwp-Gmbh         457 / 142         3:1         23 days           Costa Coffee         376 / 142         3:1         23 days           Kids Planet Day Nurseries         329 / 135         2:1         23 days           Schacko         781 / 115         7:1         33 days           Schacko         781 / 115         7:1         33 days           Schacko         781 / 1		Total/Unique (Feb 2024 - Jan 2025)		Posting Intensity	Median Posting Duration
Radius Payment Solutions Limited         768 / 382         2:1         28 days           AstraZeneca         599 / 350         2:1         25 days           Cheshire East Council         643 / 332         2:1         27 days           Maria Mallaband Care Group         1,183 / 249         5:1         29 days           Bentley Motors         285 / 234         1:1         15 days           Bupa         836 / 197         4:1         31 days           Royal London Mutual Insurance Society         386 / 182         2:1         19 days           ALDI         427 / 154         3:1         30 days           Cheshire East Cab Limited         215 / 153         1:1         24 days           Tesco         639 / 149         4:1         16 days           Cyry-Gmbh         457 / 142         3:1         23 days           Costa Coffee         376 / 142         3:1         28 days           Kids Planet Day Nurseries         329 / 135         2:1         22 days           Citation Group         363 / 119         3:1         36 days           JD Wetherspoon         313 / 118         3:1         28 days           Sodexo         781 / 115         7:1         33 days           Lo	NHS	7,878 / 2,336	3:1		23 days
AstraZeneca       599/350       2:1       25 days         Cheshire East Council       643/332       2:1       27 days         Maria Mallaband Care Group       1,183/249       5:1       29 days         Bentley Motors       285/234       1:1       15 days         Bupa       836/197       4:1       31 days         Royal London Mutual Insurance Society       386/182       2:1       19 days         ALDI       427/154       3:1       30 days         Cheshire East Cab Limited       215/153       1:1       24 days         Tesco       639/149       4:1       16 days         Cyp-Gmbh       457/142       3:1       23 days         Costa Coffee       376/142       3:1       23 days         Barchester       293/122       2:1       22 days         Citation Group       363/119       3:1       38 days         JD Wetherspoon       313/118       3:1       28 days         Sodexo       781/115       7:1       33 days         Loungers Ltd       687/113       6:1       33 days         Loungers Ltd       687/113       6:1       34 days         Waters       212/103       2:1       2:1	Barclays	1,684 / 465	4:1		19 days
Cheshire East Council         643/332         2:1         27 days           Maria Mallaband Care Group         1,183/249         5:1         29 days           Bentley Motors         285/234         1:1         15 days           Bupa         836/197         4:1         19 days           Royal London Mutual Insurance Society         386/182         2:1         19 days           ALDI         427/154         3:1         24 days           Cheshire East Cab Limited         215/153         1:1         24 days           Tesco         639/149         4:1         16 days           Cwp-Gmbh         457/142         3:1         23 days           Kids Planet Day Nurseries         329/135         2:1         23 days           Barchester         293/122         2:1         22 days           Citation Group         363/119         3:1         38 days           JD Wetherspoon         313/118         3:1         38 days           Sodexo         781/115         7:1         33 days           Loungers Ltd         687/113         6:1         33 days           Care Uk         394/108         4:1         18 days           Waters         212/103         2:1	Radius Payment Solutions Limited	768 / 382	2:1		28 days
Maria Mallaband Care Group         1,183/249         5:1         29 days           Bentley Motors         285/234         1:1         15 days           Bupa         836/197         4:1         31 days           Royal London Mutual Insurance Society         386/182         2:1         19 days           ALDI         427/154         3:1         30 days           Cheshire East Cab Limited         215/153         1:1         24 days           Tesco         639/149         4:1         16 days           Cwp-Gmbh         457/142         3:1         23 days           Kids Planet Day Nurseries         329/135         2:1         23 days           Barchester         293/122         2:1         22 days           Citation Group         363/119         3:1         38 days           JD Wetherspoon         313/118         3:1         29 days           Sodexo         781/115         7:1         33 days           Loungers Ltd         687/113         6:1         33 days           Waters         212/103         2:1         26 days           Mitchells & Butlers         227/103         2:1         16 days           Cheshire College - South and West         204/103	AstraZeneca	599 / 350	2:1		25 days
Bentley Motors       285 / 234       1:1       15 days         Bupa       836 / 197       4:1       31 days         Royal London Mutual Insurance Society       386 / 182       2:1       19 days         ALDI       427 / 154       3:1       30 days         Cheshire East Cab Limited       215 / 153       1:1       24 days         Tesco       639 / 149       4:1       16 days         Cwp-Gmbh       457 / 142       3:1       23 days         Costa Coffee       376 / 142       3:1       28 days         Kids Planet Day Nurseries       329 / 135       2:1       22 days         Citation Group       363 / 119       3:1       38 days         JD Wetherspoon       313 / 118       3:1       28 days         Sodexo       781 / 115       7:1       33 days         Loungers Ltd       687 / 113       6:1       33 days         Waters       212 / 103       2:1       26 days         Mitchells & Butlers       227 / 103       2:1       19 days         Cheshire College - South and West       204 / 103       2:1       20 days         Maid2Clean       229 / 101       2:1       38 days         McDonald's       282 / 9	Cheshire East Council	643 / 332	2:1		27 days
Bupa       836 / 197       4:1       31 days         Royal London Mutual Insurance Society       386 / 182       2:1       19 days         ALDI       427 / 154       3:1       30 days         Cheshire East Cab Limited       215 / 153       1:1       24 days         Tesco       639 / 149       4:1       16 days         Cwp-Gmbh       457 / 142       3:1       23 days         Costa Coffee       376 / 142       3:1       28 days         Kids Planet Day Nurseries       329 / 135       2:1       23 days         Barchester       293 / 122       2:1       22 days         Citation Group       363 / 119       3:1       38 days         JD Wetherspoon       313 / 118       3:1       33 days         Loungers Ltd       687 / 113       6:1       33 days         Loungers Ltd       687 / 113       6:1       18 days         Waters       212 / 103       2:1       26 days         Mitchells & Butlers       227 / 103       2:1       19 days         Cheshire College - South and West       204 / 103       2:1       20 days         Maid2Clean       229 / 101       2:1       16 days         McDonald's       282 /	Maria Mallaband Care Group	1,183 / 249	5:1		29 days
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ALDI 427/154 3:1 30 days Cheshire East Cab Limited 215/153 1:1 24 days Tesco 639/149 4:1 16 days Cwp-Gmbh 457/142 3:1 23 days Costa Coffee 376/142 3:1 28 days Kids Planet Day Nurseries 329/135 2:1 23 days Barchester 293/122 2:1 22 days Citation Group 363/119 3:1 38 days JD Wetherspoon 313/118 3:1 28 days Sodexo 781/115 7:1 33 days Loungers Ltd 687/113 6:1 33 days Care Uk 394/108 4:1 18 days Waters 212/103 2:1 26 days Mitchells & Butlers 227/103 2:1 20 days Mitchells & Butlers 229/101 2:1 19 days Cheshire College - South and West 229/101 2:1 16 days Currentbody LTD. 175/100 2:1 38 days McDonald's 282/92 3:1 22 days	Bupa	836 / 197	4:1		31 days
Cheshire East Cab Limited       215 / 153       1 : 1       24 days         Tesco       639 / 149       4 : 1       16 days         Cwp-Gmbh       457 / 142       3 : 1       23 days         Costa Coffee       376 / 142       3 : 1       28 days         Kids Planet Day Nurseries       329 / 135       2 : 1       23 days         Barchester       293 / 122       2 : 1       22 days         Citation Group       363 / 119       3 : 1       38 days         JD Wetherspoon       313 / 118       3 : 1       28 days         Sodexo       781 / 115       7 : 1       33 days         Loungers Ltd       687 / 113       6 : 1       13 days         Care Uk       394 / 108       4 : 1       18 days         Waters       212 / 103       2 : 1       26 days         Mitchells & Butlers       227 / 103       2 : 1       20 days         Maid2Clean       229 / 101       2 : 1       16 days         Currentbody LTD.       175 / 100       2 : 1       38 days         McDonald's       282 / 92       3 : 1       22 days	Royal London Mutual Insurance Society	386 / 182	2:1		19 days
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Cwp-Gmbh       457 / 142       3:1       23 days         Costa Coffee       376 / 142       3:1       28 days         Kids Planet Day Nurseries       329 / 135       2:1       23 days         Barchester       293 / 122       2:1       22 days         Citation Group       363 / 119       3:1       38 days         JD Wetherspoon       313 / 118       3:1       28 days         Sodexo       781 / 115       7:1       33 days         Loungers Ltd       687 / 113       6:1       33 days         Care Uk       394 / 108       4:1       18 days         Waters       212 / 103       2:1       26 days         Mitchells & Butlers       227 / 103       2:1       19 days         Cheshire College - South and West       204 / 103       2:1       16 days         Maid2Clean       229 / 101       2:1       16 days         Currentbody LTD.       175 / 100       2:1       38 days         McDonald's       282 / 92       3:1       22 days	Cheshire East Cab Limited	215 / 153	1:1		24 days
Costa Coffee       376/142       3:1       28 days         Kids Planet Day Nurseries       329/135       2:1       23 days         Barchester       293/122       2:1       22 days         Citation Group       363/119       3:1       38 days         JD Wetherspoon       313/118       3:1       28 days         Sodexo       781/115       7:1       33 days         Loungers Ltd       687/113       6:1       33 days         Care Uk       394/108       4:1       18 days         Waters       212/103       2:1       26 days         Mitchells & Butlers       227/103       2:1       26 days         Cheshire College - South and West       204/103       2:1       20 days         Maid2Clean       229/101       2:1       16 days         Currentbody LTD.       175/100       2:1       38 days         McDonald's       282/92       3:1       22 days	Tesco	639 / 149	4:1		16 days
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Waters       212 / 103       2 : 1       26 days         Mitchells & Butlers       227 / 103       2 : 1       19 days         Cheshire College - South and West       204 / 103       2 : 1       20 days         Maid2Clean       229 / 101       2 : 1       16 days         Currentbody LTD.       175 / 100       2 : 1       38 days         McDonald's       282 / 92       3 : 1       22 days	Loungers Ltd	687 / 113	6:1		33 days
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Currentbody LTD.       175 / 100       2:1       38 days         McDonald's       282 / 92       3:1       22 days	Cheshire College - South and West	204 / 103	2:1		20 days
McDonald's 282 / 92 3 : 1 22 days	Maid2Clean	229 / 101	2:1		16 days
	Currentbody LTD.	175 / 100	2:1		38 days
The Boots Company 258 / 91 3 : 1 29 days	McDonald's	282 / 92	3:1		22 days
	The Boots Company	258 / 91	3:1		29 days

Absolute Interpreting And Translations	116 / 89	1:1	21 days
Alternative Futures Group Ltd	214 / 89	2:1	23 days
Cygnet Health Care	349 / 84	4:1	30 days
Spire Healthcare Group Plc	172 / 81	2:1	31 days
Doorco Ltd	125 / 78	2:1	33 days
Macclesfield College	166 / 77	2:1	28 days
Ansa Environmental Services Limited	155 / 73	2:1	29 days
The Compleat Food Group	142 / 71	2:1	32 days
National Trust	169 / 69	2:1	18 days
David Lewis Company	113 / 68	2:1	31 days
Cottons Hotel & Spa	174 / 68	3:1	42 days
Champneys Eastwell Ltd	158 / 67	2:1	29 days
Reaseheath College	94 / 67	1:1	24 days
Spicerhaart Group Limited	268 / 65	4:1	31 days
Gusto	523 / 64	8:1	31 days
Wincanton	172 / 63	3:1	20 days
Royal London	72 / 63	1:1	11 days
Disability Positive	76 / 62	1:1	27 days
Hickorys Smokehouse	122 / 62	2:1	40 days
Elior Uk	191 / 61	3:1	31 days
MHA	135 / 58	2:1	31 days
Bakkavor	100 / 56	2:1	27 days

# **Top Cities Posting**

City	Total/Unique (Feb 2024 - Jan 2025)	Posting Intensity	Median Posting Duration
Crewe, Cheshire East	20,721 / 9,303	2:1	26 days
Macclesfield, Cheshire East	16,480 / 7,107	2:1	26 days
Knutsford, Cheshire East	7,628 / 3,127	2:1	27 days
Wilmslow, Cheshire East	6,288 / 3,115	2:1	28 days
Nantwich, Cheshire East	3,915 / 2,065	2:1	27 days
Congleton, Cheshire East	4,305 / 1,958	2:1	27 days
Sandbach, Cheshire East	2,752 / 1,371	2:1	25 days
Alderley Edge, Cheshire East	2,876 / 1,127	3:1	27 days
Middlewich, Cheshire East	2,357 / 1,097	2:1	27 days
Poynton, Cheshire East	1,276 / 570	2:1	28 days

## **Top Posted Occupations**

	Total/Unique (Feb 2024 - Jan 2025)	Posting Intensity	Median Posting Duration
Care Workers and Home Carers	5,333 / 1,818	3:1	31 days
Cleaners and Domestics	3,724 / 1,507	2:1	28 days
Sales Related Occupations n.e.c.	2,370 / 1,104	2:1	28 days
Kitchen and Catering Assistants	1,948 / 805	2:1	28 days
Customer Service Occupations n.e.c.	1,792 / 730	2:1	28 days
Sales and Retail Assistants	1,590 / 616	3:1	25 days
Other Registered Nursing Professionals	1,481 / 519	3:1	23 days
Chefs	1,504 / 469	3:1	28 days
Early Education and Childcare Practitioners	882 / 446	2:1	28 days
Programmers and Software Development Professionals	1,128 / 427	3:1	20 days

# **Top Posted Occupations**

Occupation	Total/Unique (Feb 2024 - Jan 2025)	Posting Intensity	Median Posting Duration
Janitor / Cleaner	3,152 / 1,335	2:1	28 days
Home Health Aide	3,585 / 1,132	3:1	30 days
Office / Administrative Assistant	1,808 / 843	2:1	24 days
Registered Nurse	2,008 / 705	3:1	23 days
Caregiver / Personal Care Aide	1,749 / 687	3:1	31 days
Retail Sales Associate	1,717 / 687	2:1	25 days
Customer Service Representative	1,588 / 671	2:1	28 days
Preschool / Childcare Teacher	1,097 / 546	2:1	28 days
Sales Representative	1,078 / 501	2:1	28 days
Maid / Housekeeping Staff	1,291 / 475	3:1	29 days
Chef	1,504 / 469	3:1	28 days
Teacher Assistant	798 / 454	2:1	27 days
Kitchen Staff	1,057 / 438	2:1	29 days
Retail Store Manager / Supervisor	1,032 / 432	2:1	23 days
Tractor-Trailer Truck Driver	861 / 420	2:1	29 days
Bartender	693 / 343	2:1	31 days
Laborer / Warehouse Worker	548 / 327	2:1	24 days
Receptionist	578 / 324	2:1	24 days
Waiter / Waitress	609 / 314	2:1	31 days
Sales Delivery Driver	759 / 297	3:1	27 days
Sales Assistant	700 / 289	2:1	24 days
Bookkeeper / Accounting Clerk	471 / 268	2:1	27 days
Barista	623 / 260	2:1	28 days
Software Developer / Engineer	789 / 257	3:1	17 days
Nurse Practitioner	838 / 249	3:1	25 days
Operations Manager / Supervisor	486 / 238	2:1	28 days
4			D 10 /00

Physician	700 / 220	3:1	25 days
Family / School / General Social Worker	487 / 217	2:1	27 days
Business Development / Sales Manager	378 / 215	2:1	27 days
Customer Service Manager	438 / 208	2:1	28 days
Healthcare Administrator	522 / 208	3:1	26 days
Project Manager	376 / 207	2:1	22 days
Fast Food / Counter Worker	489 / 207	2:1	27 days
Automotive Service Technician / Mechanic	459 / 207	2:1	29 days
Restaurant / Food Service Manager	519 / 205	3:1	21 days
Youth Counselor / Worker	423 / 184	2:1	28 days
Dishwasher	359 / 180	2:1	30 days
Nursing Home / Home Health Administrator	385 / 174	2:1	28 days
Restaurant / Food Service Supervisor	395 / 168	2:1	28 days
Busser / Banquet Worker / Cafeteria Attendant	402 / 160	3:1	23 days
Computer Support Specialist	287 / 155	2:1	24 days
Financial Manager	260 / 149	2:1	24 days
Landscaping / Groundskeeping Worker	233 / 146	2:1	24 days
Account Executive	277 / 143	2:1	28 days
Accountant	259 / 141	2:1	26 days
Interpreter / Translator	226 / 136	2:1	21 days
Special Education Teacher	256 / 136	2:1	29 days
Construction Helper / Worker	195 / 135	1:1	22 days
Tutor	228 / 133	2:1	28 days
Manufacturing Machine Operator	246 / 133	2:1	29 days

# **Top Posted Job Titles**

	Total/Unique (Feb 2024 - Jan 2025)		Posting Intensity	Median Posting Duration
Cleaners	1,462 / 611	2:1	<del></del>	29 days
Support Workers	1,589 / 578	3:1	-	30 days
Care Assistants	1,787 / 542	3:1		32 days
Teaching Assistants	373 / 227	2:1		27 days
Health Care Assistants	643 / 202	3:1		24 days
Kitchen Assistants	452 / 185	2:1	-	31 days
Kitchen Porters	357 / 179	2:1		30 days
Delivery Drivers	480 / 178	3:1		30 days
Team Members	407 / 171	2:1		32 days
Housekeepers	518 / 171	3:1		30 days
Receptionists	288 / 165	2:1		24 days
Early Years Teachers	324 / 163	2:1		24 days
Cleaning Operatives	299 / 159	2:1		28 days
Registered Nurses	467 / 149	3:1		30 days
Baristas	415 / 147	3:1	-	29 days
Customer Service Advisors	367 / 144	3:1		29 days
Wait Staff	299 / 143	2:1		28 days
Warehouse Operatives	259 / 141	2:1		25 days
Bar Staff	245 / 136	2:1		31 days
Sales Assistants	347 / 135	3:1		25 days
Nursery Practitioners	297 / 131	2:1		30 days
Personal Assistants	356 / 130	3:1		27 days
Team Leads	288 / 130	2:1		27 days
Catering Assistants	348 / 129	3:1	-	24 days
Bartenders	302 / 114	3:1		32 days
Home Care Assistants	378 / 111	3:1		34 days
Sous Chefs	419 / 110	4:1		29 days
Early Years Practitioners	186 / 109	2:1		31 days

Vehicle Technicians	248 / 105	2:1	31 days
Domestic Assistants	335 / 102	3:1	32 days
Residential Support Workers	294 / 101	3:1	30 days
Apprentices	166 / 98	2:1	24 days
Administrators	170 / 93	2:1	23 days
Activities Coordinators	204 / 91	2:1	27 days
Retail Assistants	225 / 90	3:1	23 days
Chefs	243 / 87	3:1	30 days
Sales Advisors	181 / 86	2:1	30 days
Sales Executives	149 / 84	2:1	27 days
Domestic Cleaners	184 / 82	2:1	32 days
Store Colleagues	296 / 81	4:1	22 days
Learning Support Assistants	151 / 78	2:1	30 days
Mental Health Practitioners	439 / 75	6:1	32 days
Deputy Managers	148 / 75	2:1	21 days
Account Assistants	129 / 75	2:1	26 days
Practitioners	299 / 72	4:1	26 days
Credit Controllers	194 / 70	3:1	28 days
Estate Agents	133 / 67	2:1	30 days
Supervisors	152 / 63	2:1	29 days
Mortgage Advisors	128 / 62	2:1	28 days
Office Administrators	84 / 61	1:1	21 days

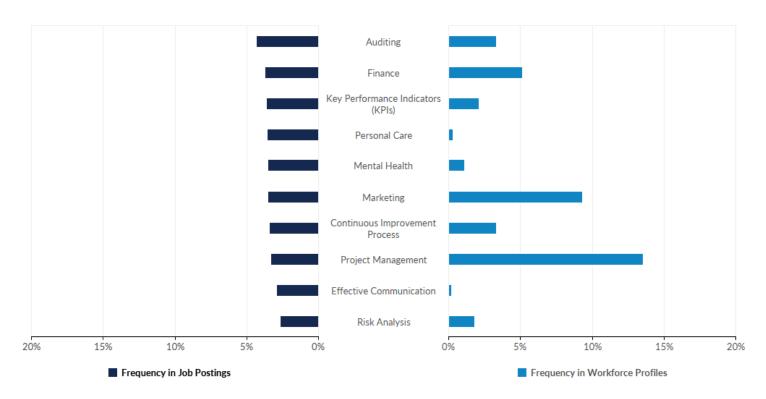
# **Top Industries**

Industry	Total/Unique (Feb 2024 - Jan 2025)	Posting Intensity	Median Posting Duration
Human Health Activities	11,337 / 3,677	3:1	25 days
Retail Trade, Except of Motor Vehicles and Motorcycles	4,766 / 1,914	2:1	24 days
Food and Beverage Service Activities	5,379 / 1,912	3:1	30 days
Residential Care Activities	3,591 / 1,176	3:1	32 days
Education	2,198 / 1,150	2:1	24 days
Activities of Head Offices; Management Consultancy Activities	2,940 / 1,130	3:1	28 days
Wholesale and Retail Trade and Repair of Motor Vehicles and Motorcycles	1,752 / 815	2:1	20 days
Wholesale Trade, Except of Motor Vehicles and Motorcycles	1,674 / 791	2:1	26 days
Financial Service Activities, Except Insurance and Pension Funding	2,226 / 761	3:1	21 days
Services to Buildings and Landscape Activities	1,496 / 663	2:1	27 days

The following provides insight into the supply and demand of relevant skills by comparing the frequency of skills present in job postings against skills present in today's workforce. Along with Lightcast's job posting analytics, this comparison leverages Lightcast's dataset of more than 100M online resumés and profiles. All resumés and profiles used in these comparisons have been updated within the last three years.

\*The skills associated with workforce profiles represent workers of all education and experience levels.

### **Top Specialized Skills**

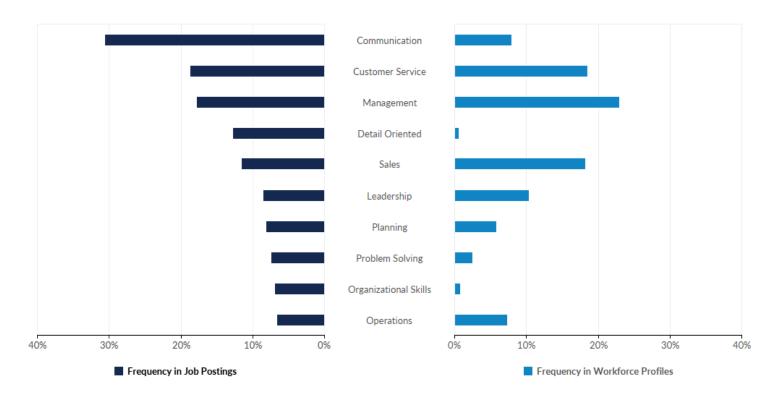


### **Top Specialized Skills**

	Frequency in Postings	Postings with Skill / Total Postings (Feb 2024 - Jan 2025)	Frequency in Profiles	Profiles with Skill / Total Profiles (2023 - 2025)
Auditing	4%	1,346 / 31,015	3%	2,398 / 72,164
Finance	4%	1,149 / 31,015	5%	3,699 / 72,164
Key Performance Indicators (KPIs)	4%	1,129 / 31,015	2%	1,513 / 72,164
Personal Care	4%	1,111 / 31,015	0%	212 / 72,164
Mental Health	4%	1,094 / 31,015	1%	783 / 72,164
Marketing	4%	1,093 / 31,015	9%	6,736 / 72,164
Continuous Improvement Process	3%	1,065 / 31,015	3%	2,408 / 72,164
Project Management	3%	1,024 / 31,015	14%	9,789 / 72,164

Effective Communication	3%	905 / 31,015	0%	154 / 72,164
Risk Analysis	3%	823 / 31,015	2%	1,324 / 72,164

## **Top Common Skills**



### **Top Common Skills**

	Frequency in Postings	Postings with Skill / Total Postings (Feb 2024 - Jan 2025)	Frequency in Profiles	Profiles with Skill / Total Profiles (2023 - 2025)
Communication	31%	9,491 / 31,015	8%	5,722 / 72,164
Customer Service	19%	5,815 / 31,015	19%	13,369 / 72,164
Management	18%	5,527 / 31,015	23%	16,550 / 72,164
Detail Oriented	13%	3,968 / 31,015	1%	454 / 72,164
Sales	12%	3,588 / 31,015	18%	13,156 / 72,164
Leadership	9%	2,660 / 31,015	10%	7,486 / 72,164
Planning	8%	2,526 / 31,015	6%	4,183 / 72,164
Problem Solving	7%	2,304 / 31,015	3%	1,830 / 72,164
Organizational Skills	7%	2,161 / 31,015	1%	609 / 72,164
Operations	7%	2,077 / 31,015	7%	5,288 / 72,164

# Appendix A

# **Top Posting Sources**

Website	Postings on Website (Feb 2024 - Jan 2025)
indeed.com	16,708
dwp.gov.uk	5,084
jobrapido.com	3,476
reed.co.uk	1,695
jobs.nhs.uk	1,596
fish4.co.uk	1,104
gumtree.com	790
jobs24.co.uk	750
cv-library.co.uk	743
leisurejobs.com	741
starjobsearch.co.uk	724
healthjobsuk.com	680
carehome.co.uk	672
jobs4network.co.uk	471
livevacancies.co.uk	439
myworkdayjobs.com	424
e4s.co.uk	337
constructionjobs.co.uk	307
cheshireeast.gov.uk	290
astrazeneca.com	279
jobs.barclays	244
dejobs.org	228
engineeringjobs.co.uk	225
searchukjobs.com	225
bentleymotors.com	223

# Appendix B

Sample Postings

### Manufacturing Engineers — BAE Systems in Crewe, Cheshire East (Jan 2025 - Activ...

Manufacturing Engineer	
Link to Live Job Posting: www.e4s.co.uk	
Location: Crewe, Cheshire East	Company: BAE Systems
Job Title: Manufacturing Engineers	

Job title:

#### Manufacturing Engineer Location:

Radway Green, Crewe, Cheshire We offer a range of hybrid and flexible working arrangements as well as job sharing for this role please speak to your recruiter about the options for this particular role.

#### Salary:

Up to ?42,132 dependent on skills and experience What youll be doing: Create and maintain various process risk assessments (safe systems of work) to ensure all risks to process safety have been identified and are ALARP (as low as reasonably practicable) Planning and designing methods to improve efficiency and product quality by utilising Continuous Improvement (CI) tools and working as a member of a cross functional teamEnsuring operational compliance to legislative standards e.g.

#### ISO45001, ISO9001

Working to improve equipment availability and capability, carry out OEE/OLE and process capability studiesSupporting the site Continuous Improvement plan and manage identified business improvement projectsManaging and supporting capital acquisition, engineering proposals, and provide estimated costs to achieve operational improvements and financial benefitsProducing technical specifications for new/replacement equipment, carry out factory acceptance and installed article tests, and carry out trials and commissioning on process equipment Your skills and experiences:

#### Essential:

Science / Engineering degree, HND, HNC or equivalent or Time served apprenticeshipAbility to produce clear and concise written documentation i.e., Process Failure Modes and Effects Analysis (PFMEA), Process Control Plans (PCP), and work instructionsRelevant experience within a similar manufacturing environment, aerospace, automotive, process industry or chemical processing Excellent numeracy, written and oral communication skills

#### Desirable:

Experience working in an energetics process environmentSAP and CAD experience

#### Benefits:

As well as a competitive pension scheme, BAE Systems also offers employee share plans, an extensive range of flexible discounted health, wellbeing and lifestyle benefits, including a green car scheme, private health plans and shopping discounts you may also be eligible for an annual incentive.

#### The Manufacturing Engineering Team:

As a Manufacturing Engineer, you will ensure that production is kent running at the facility, supporting the research and development

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activities and providing support to the development of new products. This is your chance to join a global company with excellent opportunities for development and progression. Why BAE Systems? This is a place where youll be able to make a real difference. Youll be part of an inclusive culture that values diversity, rewards integrity, and merit, and where youll be empowered to fulfil your potential. We welcome candidates from all backgrounds and particularly from sections of the community who are currently underrepresented within our industry, including women, ethnic minorities, people with disabilities and LGBTQ+ individuals. We also want to make sure that our recruitment processes are as inclusive as possible. If you have a disability or health condition (for example dyslexia, autism, an anxiety disorder etc.) that may affect your performance in certain assessment types, please speak to your recruiter about potential reasonable adjustments. Please be aware that many roles at BAE Systems are subject to both security and export control restrictions. These restrictions mean that factors such as your nationality, any nationalities you may have previously held, and your place of birth can restrict the roles you are eligible to perform within the organisation. All applicants must as a minimum achieve Baseline Personnel Security Standard. Many roles also require higher levels of National Security Vetting where applicants must typically have 5 to 10 years of continuous residency in the UK depending on the vetting level required for the role, to allow for meaningful security vetting checks.

#### Closing Date:

12th February 2025 We reserve the right to close this vacancy early if we receive sufficient applications for the role. Therefore, if you are interested, please submit your application as early as possible.#LI-Hybrid#LI-PD1

### Finance Business Partners — Unclassified in Knutsford, Cheshire East (Jan 2025 - A...

Finance Business Partner	
Link to Live Job Posting: www.cv-library.co.uk	
Location: Knutsford, Cheshire East	Company: Unclassified
Job Title: Finance Business Partners	

Finance Business Partner Posted today by

#### Amentum CMSI Location:

Knutsford, Cheshire East We'll inspire and empower you to deliver your best work so you can evolve, grow and succeed

• today and into tomorrow.

With more than 55,000 people in 40+ countries, working with us offers an exciting range of opportunities to develop your career within a supportive and diverse team who always strive to do the right thing for our people, clients and communities. People are our greatest asset, and we offer a competitive package to retain and attract the best talent. For one of our offices we are seeking a Finance Business Partner who willLead finance business partnering support to the Division. This will be a hybrid role, and may be based in Knutsford, Warrington or another office. Your accountabilities (sole or joint) will be: Consolidation of accounts at a Divisional, Business and PU level Compliance with SOX requirements Deliverables/ tasks: Support for existing performance and outlook review through: Reporting of current performance leading the preparation of monthly management accounts and associated reports Enabling clear understanding of management information to help support the business and enable accurate and timely decision making Forecasting of future performance coordinating reforecasting exercises Leading the annual plan process, and quarterly forecasting processes Leading operational cash and working capital management Leading finance support for commercial reviews and contract bidding

#### Continuous Improvement:

Driving underlying business processes to gain efficiencies Supporting integration activities as required Supporting SOX implementation and compliance Driving business process improvement initiatives Driving consistency of financial reporting across the different operations Qualifications

- External Requirements Qualified Accountant
- CIMA, ACA or ACCA Systems experience
- Hyperion, Oracle, Office365 suite The following behavioural criteria are equally important: Effective team player with the ability to
  interface proactively at all levels Strong influencing skills & ability to build relationships across business areas Deadline orientated with
  the ability to be able to work under pressure Self-starter and be able to work on own initiative Collaboration and communication
  Ownership and Responsibility Drive continuous process improvement and added value

### Acute Care Managers — NHS in Macclesfield, Cheshire East (Jan 2025 - Active)

Service Manager Acute Care	
Link to Live Job Posting: www.jobs.nhs.uk	
Location: Macclesfield, Cheshire East	Company: NHS
Job Title: Acute Care Managers	

Job summary

#### **Exciting Opportunity:**

Service Manager - Medical Specialties Directorate Are you an ambitious and driven individual looking to take the next step in your NHS career? We are thrilled to announce an exciting opportunity to join the Medical Specialties Directorateas a Service Manager. This is a pivotal role in which you will play a key part in delivering high-quality patient care, driving service improvements, and ensuring operational efficiency within a dynamic and fast-paced environment. You will work closely with clinical and managerial colleagues to enhance patient pathways, optimise resources, and support strategic service developments. If you are passionate about healthcare management and eager to contribute to the ongoing success of our medical specialties, we invite you to apply and be a part of our dedicated team!

#### Hours:

37.5 Main duties of the job Your role will be to provide operational management support, working closely with clinicians, managers and staff to ensure that services are responsive to patients and provided to the highest possible standard. The successful candidate will have proven management experience within an acute hospital setting in an operational role, including experience in staff management and delivering services. Knowledge and experience of how to maximise compliance to referral to treatment targets, including waiting list management and management of outpatient clinics, would be highly desirable. In order to meet this challenge, you will be a team player with excellent communication skills and a drive to improve patient experience. A flexible and proactive approach is essential, and you will need to have the skills to prioritise and plan your workload in a busy environment. About us It is all about the people at East Cheshire NHS Trust. We have a real sense of community, and our values are truly embedded into everything we do, ensuring we are a great and inclusive place to work. You will be supported, developed and empowered throughout your career with us. Come and join us, where you can play your part in helping us deliver outstanding care and improving the health of all the people we serve.

#### COVID-19

vaccination remains the best way to protect yourself, your family, your colleagues and of course our patients from the virus when working in our healthcare settings. Whilst

#### COVID-19

vaccination is not a condition of employment, we do encourage our staff to get vaccinated. We will be checking the vaccination status of all new starters as part of ongoing monitoring. Please be aware that this post requires a Standard Disclosure and Barring Service (DBS) check, the cost of which is payable by the successful candidate. If you have lived or worked abroad for 6 months or more in the last 5 years you will need to obtain an overseas police clearance. Further information can be found on the additional information links at the bottom of the advert. Date posted 30 January 2025 Pay scheme Agenda for change Band Band 7 Salary 46,148 to 52,809 a year Contract Permanent Working pattern Full-time Reference number 209-A-25-6954896 Job locations Macclesfield District General Hospital Victoria Road, Macclesfield

#### SK10 3BL

lab description lab recognisilities. Places read the attached Applicant Dack prior to completing your application form to find out more

JOD DESCRIPTION JOD LESPONSIDINITIES FIEASE LEAD THE STEACHED WHICH LE COMPLETING AND LESPONSIDING FOR HEAD OUT HICH TO HELD OUT HICH information. Please download a copy of the Job Description and Person Specification located under the Supporting documents heading to read more about the advertised role. As part of making your application we encourage you to review the Trusts Careers webpage www.careersateastcheshire.nhs.uk for more information about working for East Cheshire NHS Trust. We are an equal opportunities employer and welcome all applications irrespective of age, disability, gender, sexual orientation, race or religion. The Trust is a Disability Confident Leader and as such, applicants with disabilities will be offered an interview providing they meet the minimum criteria for the post (outlined in the Person Specification). Applicants are advised to apply early as we reserve the right to close the advert prior to the advertised closing date should we receive a large number of applications. We look forward to receiving your application. Job description Job responsibilities Please read the attached Applicant Pack prior to completing your application form to find out more information. Please download a copy of the Job Description and Person Specification located under the Supporting documents heading to read more about the advertised role. As part of making your application we encourage you to review the Trusts Careers webpage www.careersateastcheshire.nhs.uk for more information about working for East Cheshire NHS Trust. We are an equal opportunities employer and welcome all applications irrespective of age, disability, gender, sexual orientation, race or religion. The Trust is a Disability Confident Leader and as such, applicants with disabilities will be offered an interview providing they meet the minimum criteria for the post (outlined in the Person Specification). Applicants are advised to apply early as we reserve the right to close the advert prior to the advertised closing date should we receive a large number of applications. We look forward to receiving your application. Person Specification Qualifications Essential Educated to degree level (or equivalent knowledge gained through experience) with management experience, preferably in an operational environment. Recognised management qualification or equivalent experience. Desirable Knowledge and understanding of NHS policy and key changes in the NHS. Knowledge Essential Knowledge of managing within NHS healthcare setting Sound working knowledge of NHS patient IT systems Experience of dealing with difficult operational issues Understanding of service/quality improvement methodology and project delivery in health care Understands and is able to interpret national policy in relation to access, targets and performance and translate to the local level Excellent problem-solving skills using team when appropriate Able to analyse, understand and present complex financial, activity and clinical data Experience Essential Excellent communications skills, written and oral Evidence of being a team-player with a clear ability to stand back and view the big picture when necessary Ability to motivate staff to deliver challenging targets Ability to present complex data in a meaningful way to a range of professional groups Experience of working with multidisciplinary teams including medical staff Operational experience of job planning processes within medical teams Experience of activity planning and SLA (service level agreements) management Experience and commitment to quality, innovation, productivity and prevention Proven managerial and budgetary experience Experience of personal accountability for service delivery Experience of working in an evolving and unpredictable environment Skills and Abilities Essential Developed interpersonal, communication (written and oral), persuasive and facilitation skills. Well-developed workload management skills. Understanding of the healthcare management environment, roles and responsibilities. Demonstrate willingness and ability to challenge existing practice Ability to work under pressure and to prioritise Methodical and extremely organised approach Excellent communication skills Well-developed analytical skills Ability to constantly motivate self and others Negotiation at high level as well as ability to persuade Handling sensitive situations with tact and diplomacy Problem solving Ability to successfully link strategy and operations Critical thinking and analytical skills with the ability to translate into comprehensive reports Ability to work with and deliver within a fixed project timescale Other Role Requirement Essential Please refer to the Job Description and Person Specification for further details Person Specification Qualifications Essential Educated to degree level (or equivalent knowledge gained through experience) with management experience, preferably in an operational environment. Recognised management qualification or equivalent experience. Desirable Knowledge and understanding of NHS policy and key changes in the NHS. Knowledge Essential Knowledge of managing within NHS healthcare setting Sound working knowledge of NHS patient IT systems Experience of dealing with difficult operational issues Understanding of service/quality improvement methodology and project delivery in health care Understands and is able to interpret national policy in relation to access, targets and performance and translate to the local level Excellent problem-solving skills using team when appropriate Able to analyse, understand and present complex financial, activity and clinical data Experience Essential Excellent communications skills, written and oral Evidence of being a team-player with a clear ability to stand back and view the big picture when necessary Ability to motivate staff to deliver challenging targets Ability to present complex data in a meaningful way to a range of professional groups Experience of working with multidisciplinary teams including medical staff Operational experience of job planning processes within medical teams Experience of activity planning and SLA (service level agreements) management Experience and commitment to quality, innovation, productivity and prevention Proven managerial and budgetary experience Experience of personal accountability for service delivery Experience of working in an evolving and unpredictable environment Skills and Abilities Essential Developed interpersonal, communication (written and oral), persuasive and facilitation skills. Well-developed workload management skills. Understanding of the healthcare management environment, roles and responsibilities. Demonstrate willingness and ability to challenge

existing practice Ability to work under pressure and to prioritise Methodical and extremely organised approach Excellent communication skills Well-developed analytical skills Ability to constantly motivate self and others Negotiation at high level as well as ability to persuade Handling sensitive situations with tact and diplomacy Problem solving Ability to successfully link strategy and operations Critical thinking and analytical skills with the ability to translate into comprehensive reports Ability to work with and deliver within a fixed project timescale Other Role Requirement Essential Please refer to the Job Description and Person Specification for further details Disclosure and Barring Service Check This post is subject to the Rehabilitation of Offenders Act (Exceptions Order) 1975 and as such it will be necessary for a submission for Disclosure to be made to the Disclosure and Barring Service (formerly known as CRB) to check for any previous criminal convictions. Certificate of Sponsorship Applications from job seekers who require current Skilled worker sponsorship to work in the UK are welcome and will be considered alongside all other applications. For further information visit the UK Visas and Immigration website (Opens in a new tab). From 6 April 2017, skilled worker applicants, applying for entry clearance into the UK, have had to present a criminal record certificate from each country they have resided continuously or cumulatively for 12 months or more in the past 10 years. Adult dependants (over 18 years old) are also subject to this requirement. Guidance can be found here Criminal records checks for overseas applicants (Opens in a new tab). Additional information Disclosure and Barring Service Check This post is subject to the Rehabilitation of Offenders Act (Exceptions Order) 1975 and as such it will be necessary for a submission for Disclosure to be made to the Disclosure and Barring Service (formerly known as CRB) to check for any previous criminal convictions. Certificate of Sponsorship Applications from job seekers who require current Skilled worker sponsorship to work in the UK are welcome and will be considered alongside all other applications. For further information visit the UK Visas and Immigration website (Opens in a new tab). From 6 April 2017, skilled worker applicants, applying for entry clearance into the UK, have had to present a criminal record certificate from each country they have resided continuously or cumulatively for 12 months or more in the past 10 years. Adult dependants (over 18 years old) are also subject to this requirement. Guidance can be found here Criminal records checks for overseas applicants (Opens in a new tab). Employer details Employer name East Cheshire NHS Trust Address Macclesfield District General Hospital Victoria Road, Macclesfield

#### **SK10 3BL**

Employer's website https://www.eastcheshire.nhs.uk/ (Opens in a new tab) Employer details Employer name East Cheshire NHS Trust Address Macclesfield District General Hospital Victoria Road, Macclesfield

#### **SK10 3BL**

Employer's website https://www.eastcheshire.nhs.uk/ (Opens in a new tab)

## Nursery Practitioners — Unclassified in Nantwich, Cheshire East (Jan 2025 - Active)

Nursery Practitioner	
Link to Live Job Posting: uk.indeed.com	
Location: Nantwich, Cheshire East	Company: Unclassified
Job Title: Nursery Practitioners	

Nursery Practitioner Sunflowers at St Anne's Primary School sunflowers at St annes catholic primary school, Wellington Road, Nantwich CW5 7

#### DA Job Overview:

Sunflowers Day Nursery are seeking a dedicated Nursery practitioner to join our team. The ideal candidate will have a passion for early childhood education and experience working with children in a nursery setting. The successful candidate will have robust knowledge of the EYFS, good communication, organisational and interpersonal skills. The individual must be highly motivated and have a positive attitude towards working with children. This Job Role will be in our Baby Room working with children aged 0-2

#### **Duties:**

- Plan and implement age-appropriate activities to stimulate and engage children
- · Observe, support and extend children's learning
- Maintain a safe and clean environment for children
- Communicate effectively with parents regarding their child's progress and any concerns
- Demonstrate excellent childcare practices
- Foster a positive and nurturing atmosphere for children to thrive

#### Qualifications:

- Fully relevant Level 3 qualification or above in childcare
- Previous experience working in a nursery or childcare setting
- Strong communication skills in English, both verbal and written
- Be a team player in a positive and motivated team
- Ability to drive positive outcomes for children's development
- · Excellent organisational skills to support daily operations effectively
- Knowledge of EYFS

Extensive knowledge of safeguarding.
This is a full time position and will require the successful candidate to work between the hours 7.30-6 over 3/4 days. If you are passionate
about providing quality care for young children, possess the above qualities, and have experience in early childhood education, we encourage
you to apply. If you would like any further information please call 01270 623333
Job Type:
Full-time Pay:
From 12.00 per hour Expected hours: No less than 28.5 per week
Benefits:

Additional leave Company events Company pension Employee discount Free parking On-site parking

Schedule:

Monday to Friday No weekends

Work Location:

In person

# Card Services Managers — Turner & Townsend in Crewe, Cheshire East (Jan 2025 - ...

ation: Crewe, Cheshire East Title: Card Services Managers	Company: Turner & Townsend	
	Company: Turner & Townsend	
Title: Card Services Managers		

Director - Corporate Occupier Financial Services This job is brought to you by Jobs/Redefined, the UK's leading over-50s age inclusive jobs board. Company Description At Turner & Townsend we're passionate about making the difference. That means delivering better outcomes for our clients, helping our people to realize their potential, and doing our part to create a prosperous society. Every day we help our major global clients deliver ambitious and highly technical projects, in over 110 offices worldwide. Job Description We are looking for a Director to join our London-based Occupier Fit Out team, specializing in financial services clients. You will be responsible for leading and delivering high-quality projects for our clients, from inception to completion. You will also contribute to the growth and development of our business by building strong relationships with clients and other stakeholders. Responsibilities As a Director, you will: Define the project scope, objectives, success criteria, and deliverables, in consultation with the client and other stakeholders Establish and maintain effective project governance, processes, and systems, ensuring compliance with quality, safety, health, and environment standardsDevelop and maintain a detailed project plan, and monitor and control the project progress, performance, and risksManage the project budget and resources, and ensure timely and accurate invoicing and reportingCommunicate and coordinate with the project team, the client, and other consultants, throughout the project lifecyclePrepare and present regular project updates and reports, highlighting achievements, issues, and recommendationsLead and facilitate the resolution of any problems or conflicts that may arise during the projectEnsure the delivery of the project outcomes, meeting or exceeding the client's expectations and satisfaction Identify and pursue new business opportunities with existing and potential clients, and assist in the preparation of bid proposalsShare and apply the best practices and lessons learned from each project, and contribute to the improvement of our products and services Qualifications To be successful in this role, you will have: A degree in a construction/property related disciplineA professional qualification in construction, project management, engineering, surveying, or architectureExperience in delivering CAT B office fit-out projects, preferably in a consultancy environmentExperience in managing projects for financial services clientsExcellent project management skills, including planning, budgeting, monitoring, and reportingStrong communication and interpersonal skills, with the ability to build rapport and influence stakeholders at all levelsA proactive and problem-solving attitude, with the ability to adapt to changing circumstances and deliver under pressureA passion for delivering high-quality and innovative solutions for our clientsA commitment to continuous learning and professional development Additional Information Our inspired people share our vision and mission. We provide a great place to work, where each person has the opportunity and voice to affect change. We want our people to succeed both in work and life. To support this we promote a healthy, productive and flexible working environment that respects work-life balance. Turner & Townsend is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees and actively encourage applications from all sectors of the community. Please find out more about us at www.turnerandtownsend.com/#

#### LI-MM1 SOX

control responsibilities may be part of this role, which are to be adhered to where applicable. Join our social media conversations for more information about Turner & Townsend and our exciting future projects: Twitter Instagram LinkedIn It is strictly against Turner & Townsend policy for candidates to pay any fee in relation to our recruitment process. No recruitment agency working with Turner & Townsend will ask candidates to pay a fee at any time. Any unsolicited resumes/CVs submitted through our website or to Turner & Townsend personal e-mail accounts, are considered property of Turner & Townsend and are not subject to payment of agency fees. In order to be an authorised Recruitment Agency/Search Firm for Turner & Townsend, there must be a formal written agreement in place and the agency must be invited, by the Recruitment Team, to submit candidates for review. SOX control responsibilities may be part of this role, which are to be adhered to where applicable. Join our social media conversations for more information about Turner & Townsend and our exciting future projects: Twitter Instagram LinkedIn It is strictly against Turner & Townsend policy for candidates to pay any fee in relation to our recruitment process. No recruitment agency working with Turner & Townsend will ask candidates to pay a fee at any time. Any unsolicited resumes/CVs submitted through our website or to Turner & Townsend personal e-mail accounts, are considered property of Turner & Townsend and are not subject to payment of agency fees. In order to be an authorised Recruitment Agency/Search Firm for Turner & Townsend, there must be a formal written agreement in place and the agency must be invited, by the Recruitment Team, to submit candidates for review.

# Appendix C - Data Sources and Calculations

### **Lightcast Job Postings**

Job postings are collected from various sources and processed/enriched to provide information such as standardized company name, occupation, skills, and geography.